



## Origin Healthcare Solutions Products and Services

Origin is a leading provider of Revenue Cycle Management services and business and clinical intelligence solutions, with an expansive portfolio of complementary healthcare software and business services including:

- **Integrated Practice Management  
Electronic Health Record  
(EHR) Software**
- **Practice and Financial  
Management Consulting**
- **Transcription Services**

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Our proven solutions help healthcare organizations run more efficiently with reduced costs, and can significantly increase cash flow. We service over 1,000 healthcare clients in 39 states and the District of Columbia with an impressive customer retention rate of over 95%.

We provide effective solutions across a broad healthcare spectrum including solo practitioners, office-based practices of all sizes, hospital-based practices, multi-specialty provider groups, hospitals and health systems. We can manage all or part of your business with a comprehensive suite of easy-to-use products and services.

## **Revenue Cycle Management Services**

Revenue Cycle Management comprises all of the processes and efforts that you, as a healthcare provider, undertake to receive payment for services. The escalating pressure on providers, coupled with declining reimbursement rates, elevates the importance of Revenue Cycle Management services within the healthcare landscape.

Origin has created a unique Revenue Cycle Management platform by combining differentiated technology; a full service, end-to-end revenue cycle solution; exceptional client management; and a culture of operational excellence. We are able to effectively serve multiple specialty areas across the entire physician market using our advanced technology platform and efficient operating model.

Origin Healthcare Solutions connects multiple data sources with innovative software and web-based solutions to leverage operational improvements for long term business success. To improve workflow and performance, our technology platform automates historically labor intensive functions into repeatable, scalable electronic functions by combining unparalleled management and workflow functionality.

Origin uses proprietary business and clinical intelligence technology to progressively optimize the operation and value of our Revenue Cycle Management services, allowing us to maintain one of the lowest accounts receivable days outstanding in the healthcare industry. Use of this analytics and reporting technology also enables healthcare organizations to identify and quickly resolve specific workflow issues.

# ORIGIN HEALTHCARE SOLUTIONS PRODUCTS AND SERVICES

## Business and Clinical Intelligence Solutions

Origin creates a vantage point from which you can view your entire revenue cycle with the analytic power of Precision.BI. Developed specifically for the healthcare industry, Precision.BI can assist you in monitoring information to inform business strategy, and to identify areas to improve financial and clinical performance and patient interactions.

Precision.BI is a proven and powerful business and clinical intelligence tool that delivers superior analytic and reporting capabilities. Precision.BI securely extracts, organizes and integrates data from multiple sources within your organization, and presents the aggregate information through an intuitive revenue cycle management dashboard. It also analyzes clinical data needed for reporting such as:

- PQRI/PQRS
- Pay for performance arrangements
- Meaningful use
- Patient centered medical home

Our proprietary business and clinical analytics and reporting technology enable a healthcare organization to integrate medical billing data with other financial, clinical, supply chain, contract management, compliance and physician productivity data. Our leading, integrated solution results in more effective decision making and consequently greater revenue and improved patient care.

The latest version of Precision.BI is web-based, enabling a secure and decentralized reporting environment for healthcare organizations of all sizes. Precision.BI funnels what would be an overwhelming amount of financial and clinical data into a streamlined package that is easy to navigate and understand. With an intuitive interface, short training cycle and easy set-up, Precision.BI deploys seamlessly. This

multifaceted solution can also work in tandem with your existing information systems, quickly integrating the data from software of other major providers including Allscripts, GE Healthcare, Meditech, Epic, NextGen and many more.

## Integrated Practice Management/Electronic Health Record Software

Our practice management and electronic health record software covers virtually all practice management and clinical tasks including:

- Registration
- Billing
- Appointment scheduling
- Collections
- Electronic remittance advice
- Ad hoc data analysis and reporting
- Patient charting
- Document imaging and routing
- Electronic prescribing
- Patient portal
- Credit card processing
- Office workflow
- Messaging
- Tasking
- Electronic ordering

You can opt for the whole system or select only the modules you need. Our applications interface with many of the clinical, reporting, accounting and hospital systems in use today. And they are compatible with all industry standards for electronic data interchange (EDI), including HL-7, ANSI, NSF and all formats specified by HIPAA.

## Transcription Services

While the cost of practicing medicine continues to escalate, Origin is continually innovating to develop solutions that will improve the financial health of your healthcare organization.

Our secure, automated, web-based transcription service, Inscribe, provides a cost savings of up to 40% and optimizes the effectiveness and efficiency of your operations. Some of the benefits of our transcription service include:

- **Increased Accuracy**  
*Our experienced, trained transcribers and storage of original transcriptions on our website provide unparalleled accuracy.*
- **Quick Turnaround**  
*Most transcriptions are available overnight.*
- **Automation**  
*Transcriptions can be automatically forwarded to referring physicians and others according to your dictated instructions.*
- **Accessibility**  
*Enjoy the efficiency and convenience of easy, anytime access to all your dictations and transcriptions online, from any browser. On-call physicians have fast, convenient access to patient files.*

- **Affordability**

*Automation enables us to provide savings of up to 40% off your current transcription costs. We provide the server and storage needed for all of your dictations, eliminating the need for capital equipment.*

- **Integration**

*EHR users can have transcriptions downloaded to their software via HL-7 interface.*

- **Highest Level of Security**

*Data encryption and HIPAA compliance ensure the highest level of security possible.*

- **Customization**

*Time and money-saving templates allow you to customize your system based on the operations of your practice.*

- **Excellent Customer Service**

*We are committed to providing the highest level of customer service.*



## Practice and Financial Management Consulting

Origin Healthcare Solutions offers consulting services from industry experts with a proven track record of satisfied customers and superior results. We want to partner with you to help enhance your workflow, productivity and revenue. Our experienced Practice Management Consulting team provides services and solutions for every area of your practice such as:

- **Financial and Accounting Services**

*A comprehensive offering can be tailored to meet your specific requirements including bookkeeping, finance, payroll and compensation plans.*

- **Human Resources**

*We provide assistance with the challenging task of provider/physician recruitment, back office employment services such as benefit plan design and implementation, development of policies and procedures and staff training.*

- **Operations Management**

*We assess your current workflow and other services such as risk management, leasing negotiations, business development and merger analysis and physician referral tracking.*



**Let our experience work for you.**

**Contact us to learn more. 800.358.6443**



**Let Our Experience Work for You.** Origin Healthcare Solutions is a leading provider of Revenue Cycle Management and business and clinical intelligence solutions that have demonstrated repeated success in boosting financial and clinical performance and workflow efficiency for healthcare organizations of all sizes.

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Revenue Cycle Management • Business & Clinical Intelligence • Integrated Practice Management & Electronic Health Record Software • Practice & Financial Management Consulting • Transcription Services

Contact us to learn more.

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