



## Revenue Cycle Management for Anesthesia and Pain Management Providers

**Origin Healthcare Solutions is a leading Revenue Cycle Management and Business and Clinical Intelligence company.** We service numerous clinical specialties and have a dedicated Anesthesia Operational Center of Excellence (formerly Medcon Financial Services) that has been providing anesthesiology and pain management billing services for over 20 years. We successfully serve over 2,000 anesthesia providers nationwide.

We provide a suite of services and software that is tailored to meet the needs of anesthesia and pain management providers including:

- **Revenue Cycle Management**  
*(full service billing)*
- **Provider Education**
- **Compliance**
- **Certified Procedure Coding**
- **Provider Enrollment**
- **Managed Care Contracting**



## THE ORIGIN ADVANTAGE

Origin offers a complete practice and revenue improvement solution that can quickly increase collections. We help our clients significantly improve cash flow and enable them to achieve long-term financial stability.

- We employ a domestic anesthesiology only billing team.
- We provide dedicated, real time practice analytics to help run your business more efficiently and profitably.
- We deploy mobile charge capture, which guarantees protected, accurate data transfer.
- We validate all known contracted payments resulting in increased collections per case.

By partnering with Origin for Revenue Cycle Management services, you can expect:

### **Better Performance**

The majority of our clients experience:

- Net collections greater than 98%
- Days in accounts receivable less than 40 days
- Ninety (90) day receivables less than 5% of total A/R

### **Timely Provider Education and Updates**

Origin conducts monthly client meetings to provide timely information regarding payor changes and other compliance matters.

### **Specialty Trained, Experienced Staff**

Our staff are specifically trained in the areas of credentialing, coding and claim processing. Our certified professional coders (CPC) maintain their esteemed certification with requisite continuing education, ensuring accurate coding.

### **Managed Care Contracting Assistance**

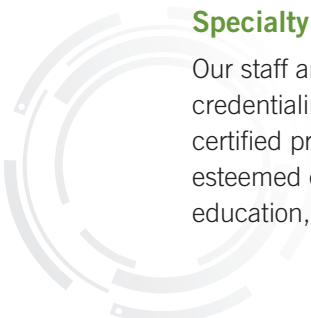
Origin's experts will assist your practice with benchmarking geographic market rate information, contract analysis and negotiations.

### **Fee Schedule Optimization**

We review existing fee schedules annually and identify areas for improvement. Our extensive anesthesia and pain management client base allows us to make recommendations based on specific geographical charge and reimbursement averages.

### **Documentation Analysis**

We review anesthesiology records prior to billing to ensure there is adequate documentation to allow for optimal coding and billing. Monthly client meetings are utilized to discuss opportunities for documentation enhancement.



### **Informative, Timely Reporting**

Our relational database supplies executive summary reports providing a practice snapshot, detailed reports, as well as an easy to use ad hoc report writer.

### **Dedicated Accounts Receivables Team**

An expert billing team is dedicated to your practice and is accountable for surpassing mutually agreed upon benchmarks that include days in accounts receivable, cash flow and collection agency's collection percentage.

### **Anesthesiology and Pain Management Specific Billing Software**

Origin uses anesthesiology specific software to ensure correct coding and clean claims every time. Our billing system automatically calculates concurrency and attaches correct modifiers to the charge. It has the ability to capture and bill for discontinuous time, accommodates multiple obstetric billing methods and compares the contracted managed care expected payment against what is actually paid. It identifies incorrectly paid (underpaid or denied) claims at payment entry for immediate appeal and management follow up.

**We achieve long-term accounts receivable stability by submitting timely, clean initial claims. We immediately identify tardy and underpaid claims, and provide extensive follow up by our expert team as needed.**

### **Convenient Mobile Solutions**

With 4Pocket Anesthesia Pro mobile charge capture, you can enjoy paperless charge tickets with technology that is interactive, easy to use and available any time you need it.

### **Regular Compliance Updates and Training**

Our compliance team evaluates documentation and coding relative to governmental and managed care payor requirements specific to your state and provides training that highlights solutions to improve billing results.

### **Credentialing for all Providers**

We provide initial credentialing and re-credentialing for all providers. Further, we produce automated enrollment forms along with constant payor communication to facilitate credentialing success and timely payment.

***We welcome the opportunity to partner with you.***



**Let Our Experience Work for You.** Origin Healthcare Solutions is a leading provider of Revenue Cycle Management and business and clinical intelligence solutions that have demonstrated repeated success in boosting financial and clinical performance and workflow efficiency for healthcare organizations of all sizes.

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Revenue Cycle Management • Business & Clinical Intelligence • Integrated Practice Management & Electronic Health Record Software • Practice & Financial Management Consulting • Transcription Services

Contact us to learn more.

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